



Guaranteed Energy Savings Project For Ohio Municipalities

The Brewer-Garrett Company

THE FACILITY SOLUTIONS COMPANY

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Agenda



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- The background of the slide features a close-up, slightly blurred image of architectural blueprints. A white ruler is visible in the lower-left corner, and a black pen lies diagonally across the center. The blueprints show various lines, dimensions, and symbols, including the number '580' and '7'.
- **The Brewer-Garrett Team**
 - **Overview of Performance Contracting**
 - **Ohio Revised Code 717.02**
 - **City of Brook Park Energy Conservation Program**
 - **Process and Timeline**
 - **Closing Remarks**

General Brewer-Garrett Overview

- Ohio Based Company Since 1959
- 200+ Employees, 700+ Customers
- Energy Services, Construction and Design-Build, Controls, Commissioning, HVAC Service, and Integrated Facility Services

What Makes BG Different?

- Turnkey Solutions
- Product Neutrality
- Over \$500M in Guaranteed Savings in the Past 25 Years
- In-House Engineering Team



Project Experience



Department of
Rehabilitation & Correction

south  euclid

COME TOGETHER & THRIVE

Performance Contracting (Guaranteed Energy Savings Project)



Self funding - energy cost savings achieved pay off the financed energy project

Audit investigates energy conservation measures to develop desired scope of work

Comprehensive / co-authored scope

Goal of reducing building operating cost

Increases comfort and energy efficiency

Contractually guaranteed energy savings to ensure realistic savings

Ohio Revised Code 717.02

Requires an Investment Grade Energy Audit

Promotes a competitive process through public RFQ/RFP selection

Results in self-funded turn-key capital improvements

Provides the ability to use current energy/operational spending for capital improvements

Allows financing of projects (up to 30 years)

Benefits of Energy Savings Performance Contracting



Allows municipalities/counties to divert current spending to capital improvements

Elevates voter opinion by demonstrating fiscal responsibility

Results in self-funded projects

Increases comfort of buildings

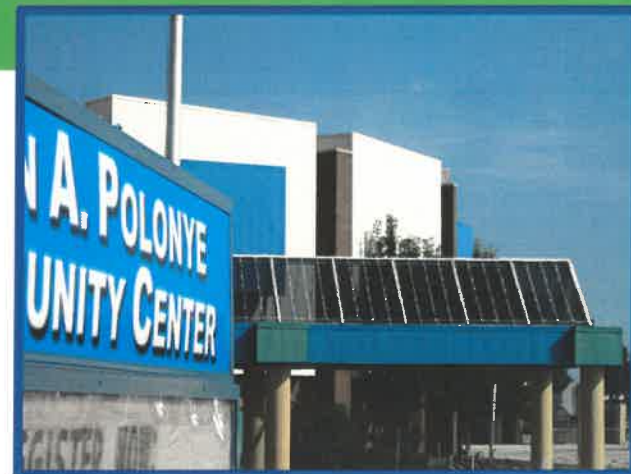
Energy efficiency demonstrates environmental sustainability

City of Brook Park Energy Conservation Program



John A. Poloyne Community Center

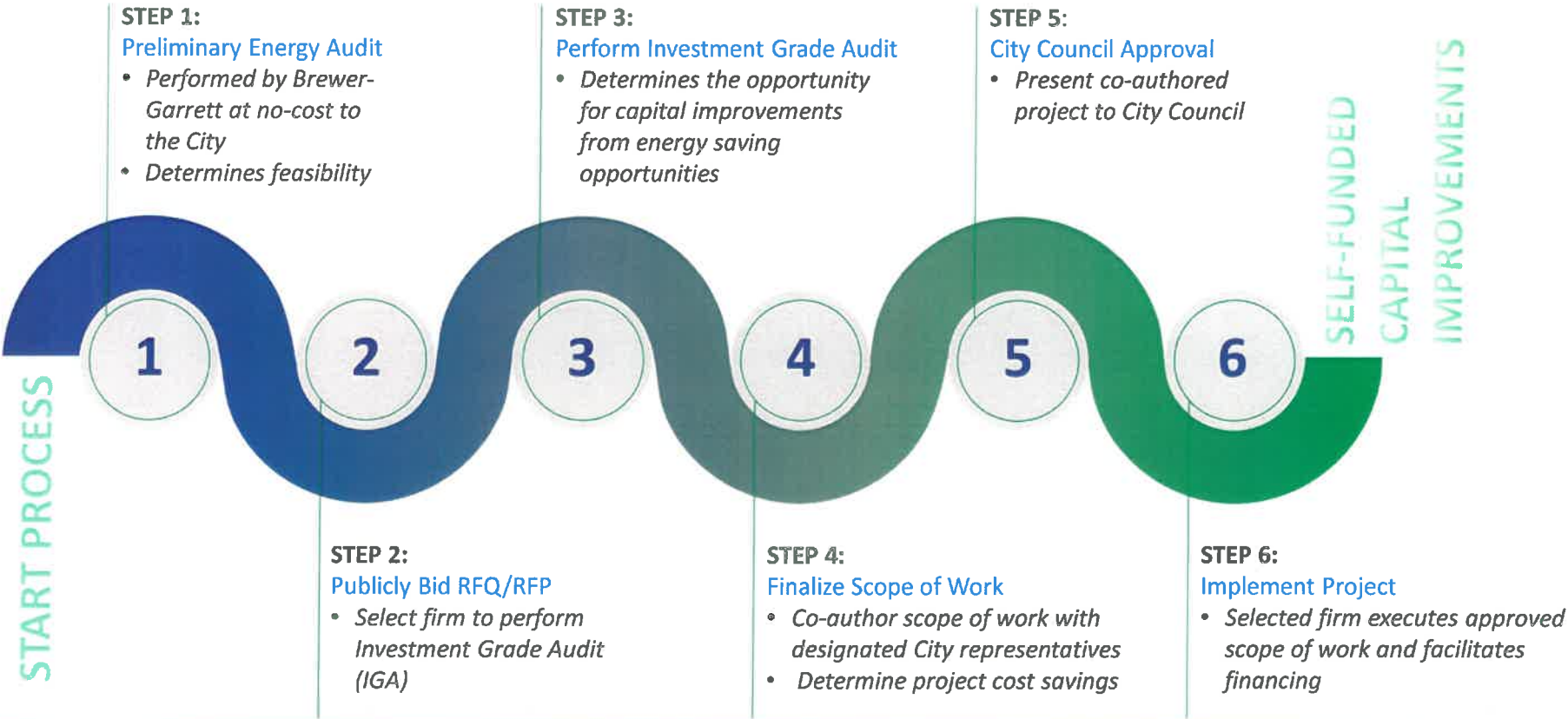
Project Cost	\$4,979,736
Guaranteed Savings	\$8,505,840
Annual Savings	\$350,000



Results Accomplished:

- Mechanical System upgrades
- Complete Interior/Exterior LED retrofit
- Consolidation of both City Hall and City Council into renovated spaces of Community Center
- Replacement of Community Center roof through guaranteed project savings

Process and Timeline





The Brewer-Garrett Company Provides NO RISK Energy Programs

No Change Orders

- Expected outcome will be achieved at the cost stipulated in the contract
- Assures owner of desired equipment selection

Guaranteed Results

- Savings Guarantee
 - If savings are not achieved - we cover shortfall
 - Over \$500 Million in Guaranteed Savings in the Past 25 years (less than \$9,000 rebated)
- Annual Reports Documenting Program throughout life of contract

Locally Owned and Operated



Thank you!

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