

Engine 21 Replacement Cost

HME Ahrens-Fox Stock Unit #23701 with change orders	\$581,342.00
Intercom system with installation	\$3636.00
Graphics by G&J Auto Body and Glass	\$1700.00
All necessary equipment	\$44,737.00
Total cost to replace Engine 21	\$631,415.00



Proposal Pricing

February 7, 2022

The pricing provided herein is for the attached Specification prepared for the City of Marion Fire Department. Pricing is subject to any further changes, additions, or deletions of options resulting from any ongoing planning or preconstruction meetings between the dealer representative and the Fire Department.

Unit: HME Ahrens-Fox AF-1 Cab/Chassis Stock Unit 23701 with approved changes.

Unit Price: \$581,342.00

(Price Includes (2) Sections 6"x10' Hard Suction Hose Supplied by Dealer)

HME Ahrens-Fox Ohio STS (StateBid) Schedule#: 800892

Chris A. Niswander

Dealer Representative
Fire Safety Services, Inc.

(For)

HME Ahrens-Fox
6228 Twp Rd 95
Huntsville, Ohio 43324
419-571-8176 - Cell



Apparatus Change Order

HME Job No. 23701
Fire Dept. Name Marion Fire Department
Date January 27, 2022
Sales Rep
Dealer Name
Change Window

Item Codes A - Add
 D - Delete
 C - Change

Item#	QW Option # SOR#	Item Code (A, D, C)	Brief Description	Contract Change
1	40-SU-3802	A	Add EMS Cabinet in seating positions 8 & 9	\$5,227.00
2	40-SU-6010	A	Add 2 x 120V Duplex Plugs in EMS Compartment	\$978.00
3	40-DE-2037	A	Add Fox Trax To rear wall on both sides of EMS compartment	\$2,120.00
4	46-08-1200	A	Add Roll Up door Shields to all Exterior Compartments (x 7)	\$2,042.00
5	46-29-2150	A	Add Hard Suction Box to Hosebed (one on each side)	\$0.00
6		C	Swap Mirrors from Left side to Ride Side (Vice Versa)	\$520.00
7	48-03-0600	A	Add Shallow Shelf to R1 Compartment	\$292.00
8	48-03-0600	A	Add Shallow Shelf to R3 Compartment	\$338.00
9	48-02-0600	A	Add Deep Shelf to R1 Compartment	\$338.00
10	48-02-0600	A	Add Deep Shelf to R1 Compartment	\$338.00
11	48-06-0600	A	Add out and down shelf to L2 Compartment	\$927.00
12	48-02-0600	A	Add 2 X Deep Shelves to RR1 compartment	\$963.00
13	30-20-0200	C	Replace 3" air tank to pump valve with manual valve	\$2,093.00
14	40-DS-5010	A	Add Lowerd Cab steps to all four doors (Zico FVS-20)	\$0.00
15	40-YC-4420	A	Add Polished Rear Camera Guard (Cast Products)	\$310.00
16				
17	28-22-0500	A	Add Booster Reel to L/S of Dummage Compartment (200' of 1" reeltex Hose)	\$6,524.00
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				

CUSTOMER CHANGE ORDER TOTAL (PER UNIT): **\$22,964.00**

Customer Signature _____ Date _____ HME Representative Signature _____ Date _____
 Sales Rep Signature _____ Date _____

The DELIVERY TIME will be increased by: _____

THIS CHANGE ORDER IS NOT VALID UNTIL SIGNED BY ALL PARTIES AND ACCEPTED BY HME.



Quote

Parr Public Safety Equipment

6106 Bausch Rd
 Galloway OH 43119
 United States
 (866) 320-7277
 www.parrpse.com

Date	2/7/2022
Estimate #	EST29517

Bill To
Chief Deem Marion Fire Department 186 S. Prospect St. Marion OH 43302 United States

Ship To
Chief Deem Marion Fire Department 186 S. Prospect St. Marion OH 43302 United States

Expires 3/9/2022	Sales Rep 5 Watson, Shannon	PO #	Terms Net 30	Build ID
Year	Make	Model	Memo Headsets	
Shipping Method		Quote Approval Signature		

Item #	Qty	Units	Description	Rate	Amount	Note
Note	1	EA	This price quote will equip a 4-person, 5-position (Driver, Officer, two crew seats and pump panel) Fire truck with a single mobile radio. All positions will have voice activated intercom. Driver, Officer and pump panel will have radio transmit abilities. Included in this kit are 4 headset jacks, 1 headset jack with splash cover, 3 PTT's, 4 headset hooks, all mounting hardware and 110 foot installation wire.	0.00	0.00	
US-45S	1		Intercom System single radio interface jacks ptt switches and wire.	782.00	782.00	
SE-8	4		Headsets dual earcup behind-the-head style flex boom	326.00	1,304.00	
Freight	1	EA	Freight Added at Time of Shipment	50.00	50.00	
Installation / In Shop	1	EA	Installation / In Shop	1,500.00	1,500.00	

NOTICE: QUOTE IS ONLY VALID FOR 30 DAYS FROM THE INITIAL ISSUE DATE. ANY ITEMS CHANGED OR REMOVED AFTER APPROVAL ARE SUBJECT TO A 20% RESTOCKING FEE

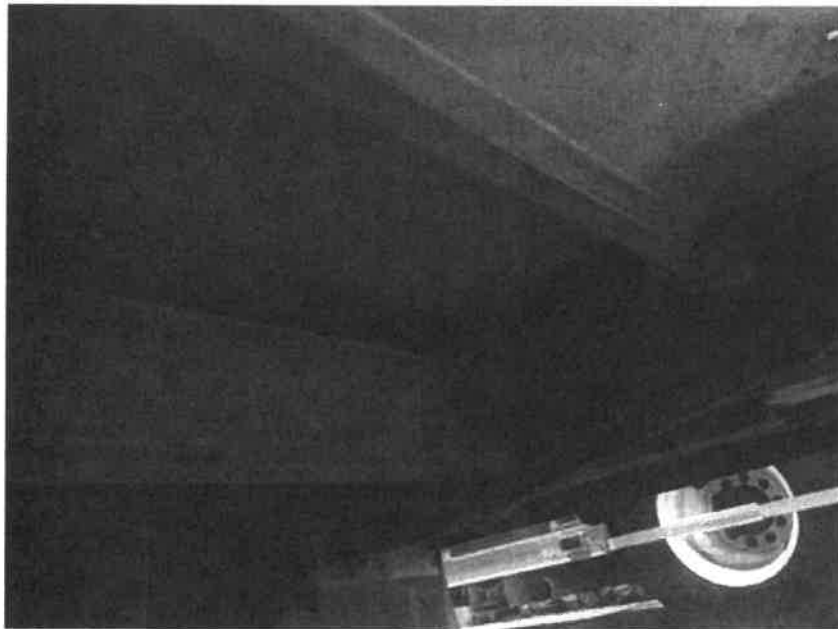
Total	\$3,636.00
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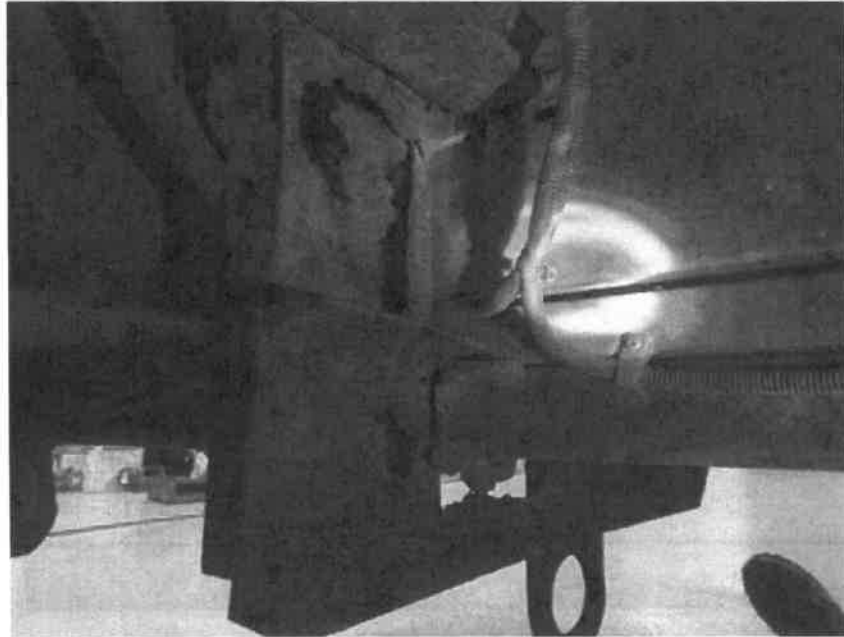
Engine 21- 1998 Freightliner



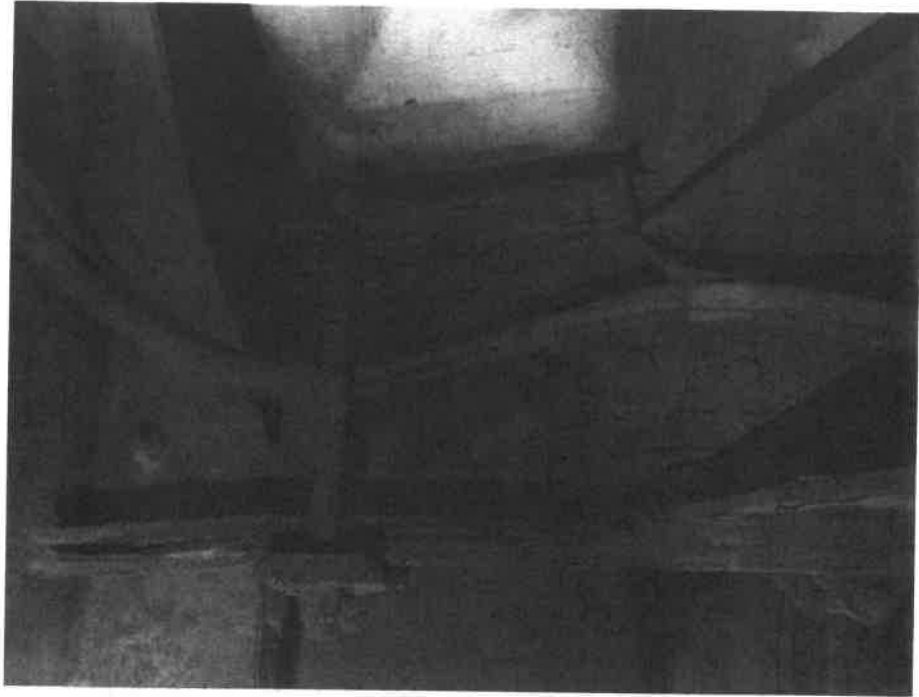
Above is a rusted out crossmember that holds the 8000 pound water tank above it. The tank has 4 total crossmembers, with 2 of them being completely rusted out.



Above is the same crossmember on Engine 23. The trucks are 21 years apart and the pictures show the damage that time has caused on Engine 21s frame.



Above is the rusted out support brackets for the bumper. The bumper holds crew members while hose is being loaded back onto the truck after a fire and routinely supports between 2 and 3 firefighters at an estimated 200 pounds each.



Above is the frame rail for Engine 21. Its like this from the pump to the tailboard and is warped in multiple places (including above).



Frame rail from Engine 23



The same bumper bracket on Engine 23- No deterioration.

Marden Watts

From: Jon Ferguson <JFerguson@FaheyBank.com>
Sent: Thursday, February 17, 2022 12:58 PM
To: Miranda Meginness
Cc: Marden Watts
Subject: Fire Truck Loan

Importance: High

All,

1. We would be looking around 4.25% to 4.50% if using the truck as collateral and 5-7 year term...
2. We could "cash secure" the loan and look at a rate of 2.50%...

If you want to further pursue either option or have more discussion about them, please let me know. This is all pending an underwriting review and formal approval from our Loan Committee.. Happy to help!

All the Best,

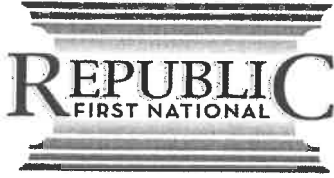
Jon D Ferguson
NMLS ID 1634654
Vice President
Marketing and Business Development/Commercial Lending
The Fahey Banking Company
127 N Main St.
Marion, Ohio 43302
740.802.7563 Cell
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JFerguson@faheybank.com



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2525 West State Road 114
 Rochester, IN 46975
 (800) 700-7878
 Fax: (800) 865-8517

www.republicfirstnational.com

February 17, 2022

To: Marden Watts
 Vendor: Fire Safety Services, Inc.
 From: Stephanie Perez

Customer: City of Marion

Thanks for the opportunity to give you a quote on your latest project!

Equipment: New HME Pumper

OPTION 1 Zero Down, First Payment Due in Six Months

Unit Cost:	\$ 581,342.00	Term (Years):	
Down Payment:	\$ 0.00	Payments:	
Net Financed:	<u>\$ 581,342.00</u>	Factor:	
Payment Frequency:	Annual	APR:	
First Payment Date:	August, 2022		

OPTION 2 Zero Down, First Payment Due in One Year

Unit Cost:	\$ 581,342.00	Term (Years):	<u>5</u>	<u>7</u>	<u>10</u>
Down Payment:	\$ 0.00	Payments:	\$ 126,893.14	\$ 93,568.49	\$ 68,481.71
Net Financed:	<u>\$ 581,342.00</u>	Factor:	0.21828	0.16095	0.11780
Payment Frequency:	Annual	APR:	2.99%	3.07%	3.09%
First Payment Date:	February, 2023				

OPTION 3 10% Down, First Payment Due in One Year

Unit Cost:	\$ 581,342.00	Term (Years):	<u>5</u>	<u>7</u>	<u>10</u>
Down Payment:	\$ 58,134.20	Payments:	\$ 114,203.83	\$ 84,211.64	\$ 61,633.54
Net Financed:	<u>\$ 523,207.80</u>	Factor:	0.21828	0.16095	0.11780
Payment Frequency:	Annual	APR:	2.99%	3.07%	3.09%
First Payment Date:	February, 2023				

Delivery Date: To be determined

- * A document fee of \$299 is due upon signing.
- * This is a proposal only and not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.
- * This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- * Lessee's total amount of tax exempt debt to be issued in this calendar year will not exceed the \$10,000,000 limit.
- * Payments and rates reflect pre-application of escrow earnings and manufacturer discounts, if any.

Sincerely,
 Republic First National Corporation

Stephanie Perez
 stephanie@rftonline.com

